

# BRIDGING THE CONNECTIVITY GAP

PEDRO COSTA, NARROWNET



LISBON 12 MAY 2016

# IOT NARROWNET/SIGFOX USE CASES DEMO

# IOT







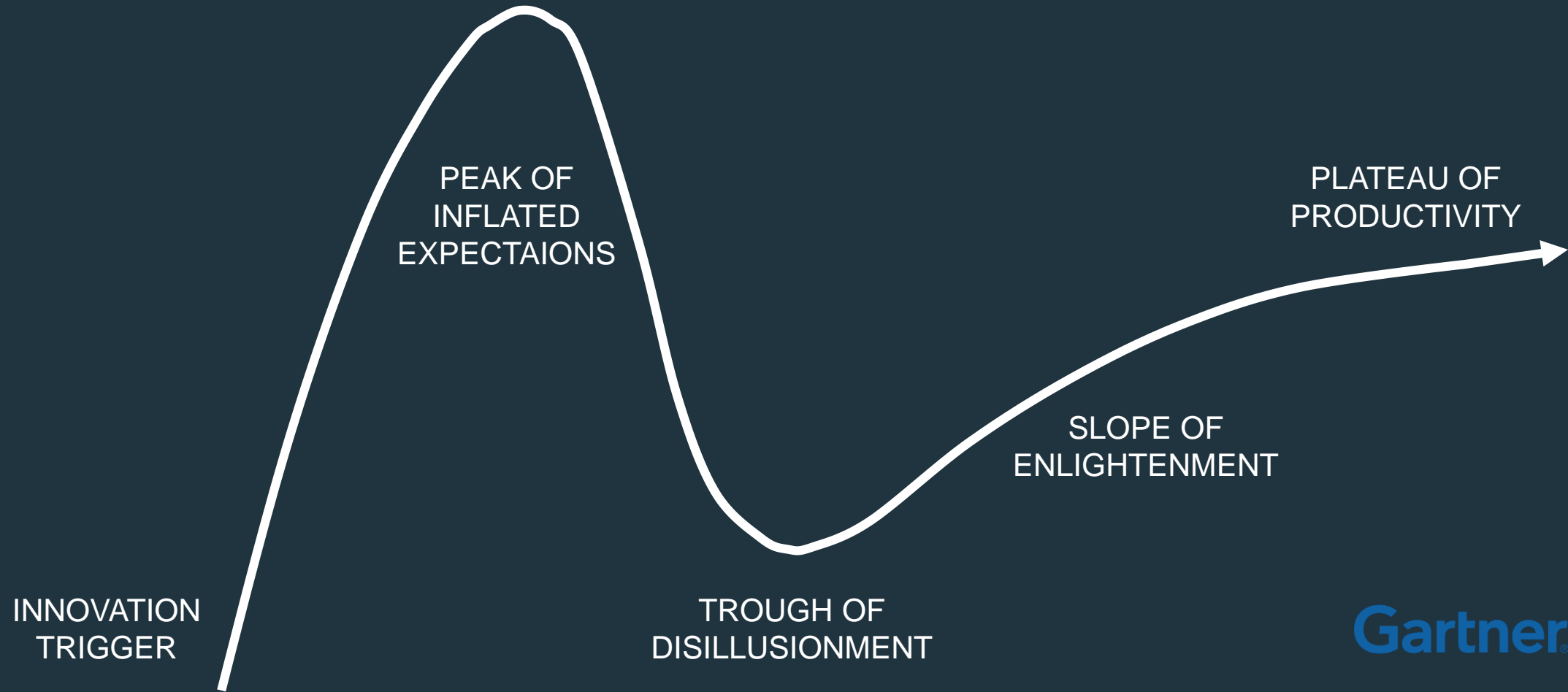






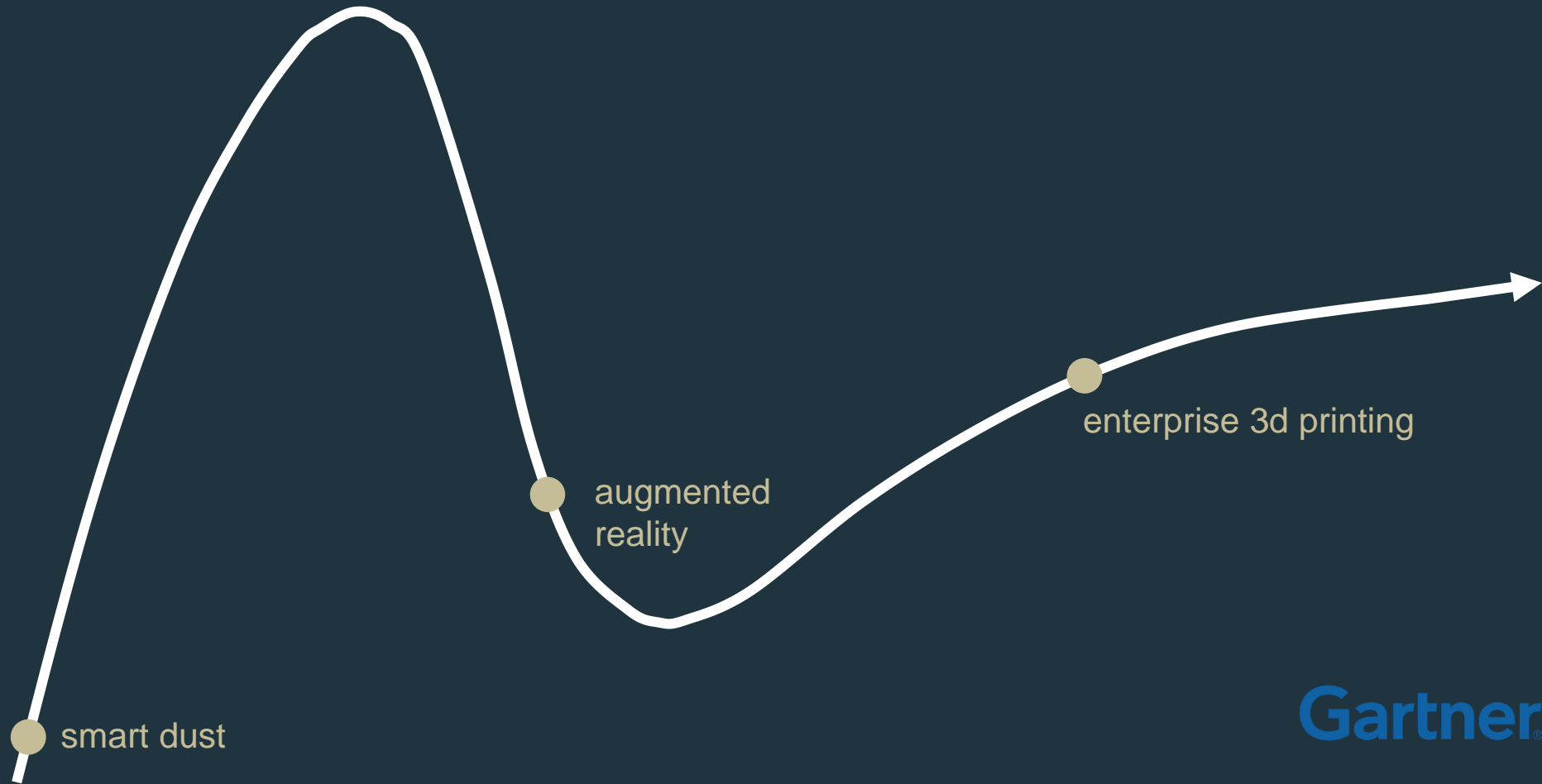


# IOT



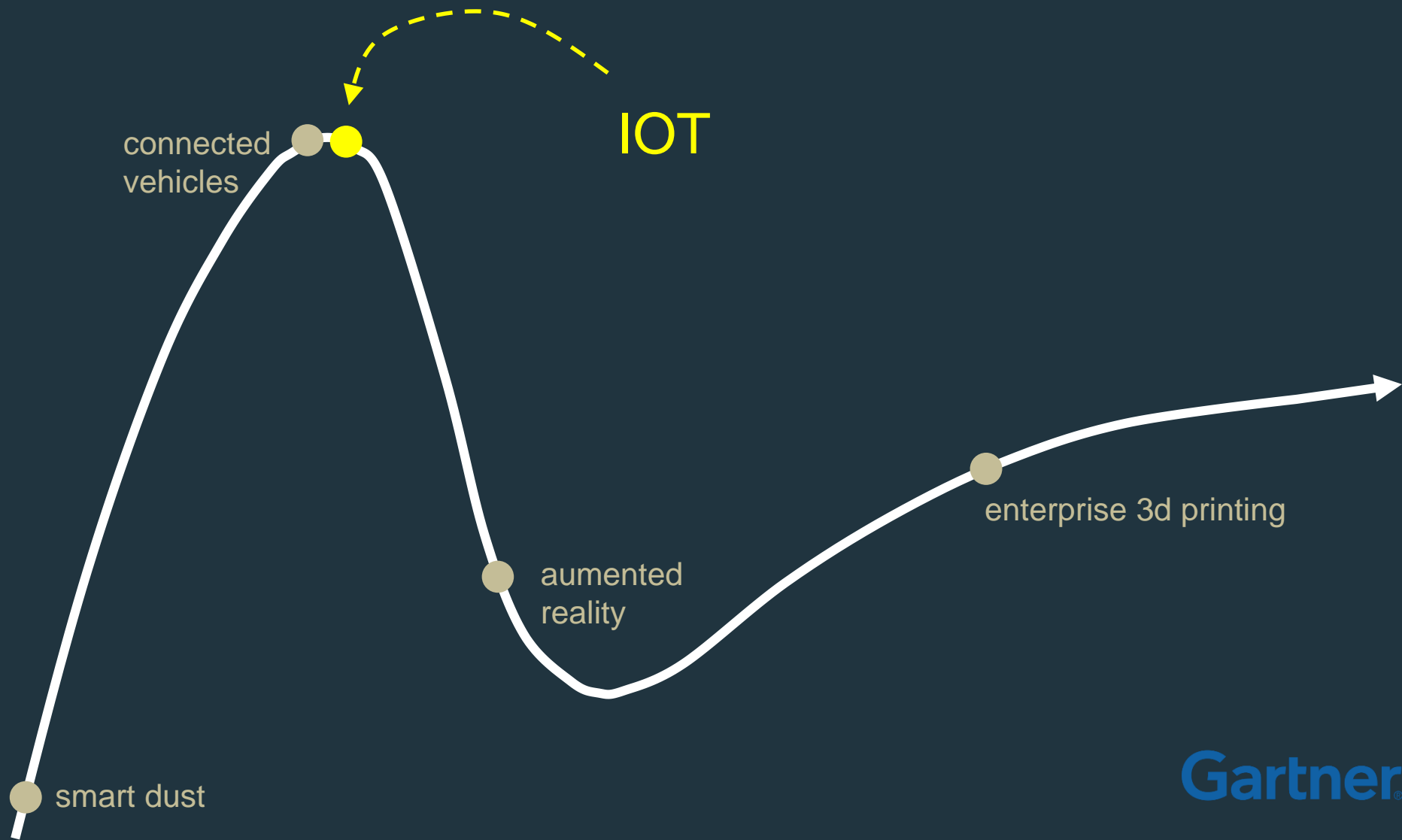
Gartner®

# IOT



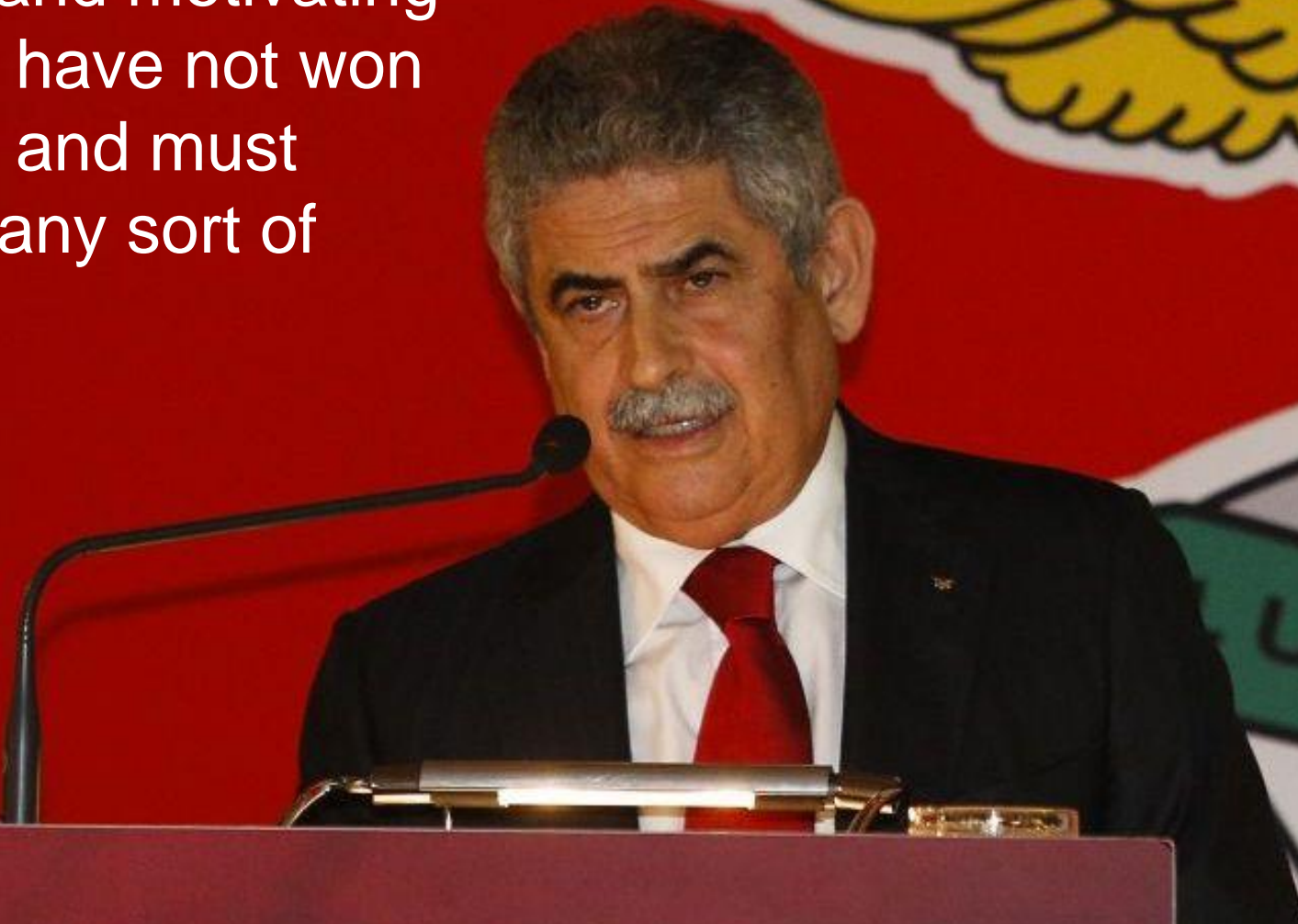
Gartner®

# IOT



Gartner®

“We are living an intense, challenging and motivating time, but we have not won anything yet and must refrain from any sort of euphoria”



# IOT OPPORTUNITY

80

BILLION  
CONNECTED  
OBJECTS IN  
2020

# CONNECTIVITY

2010-2020

20  
BILLION  
DEVICES



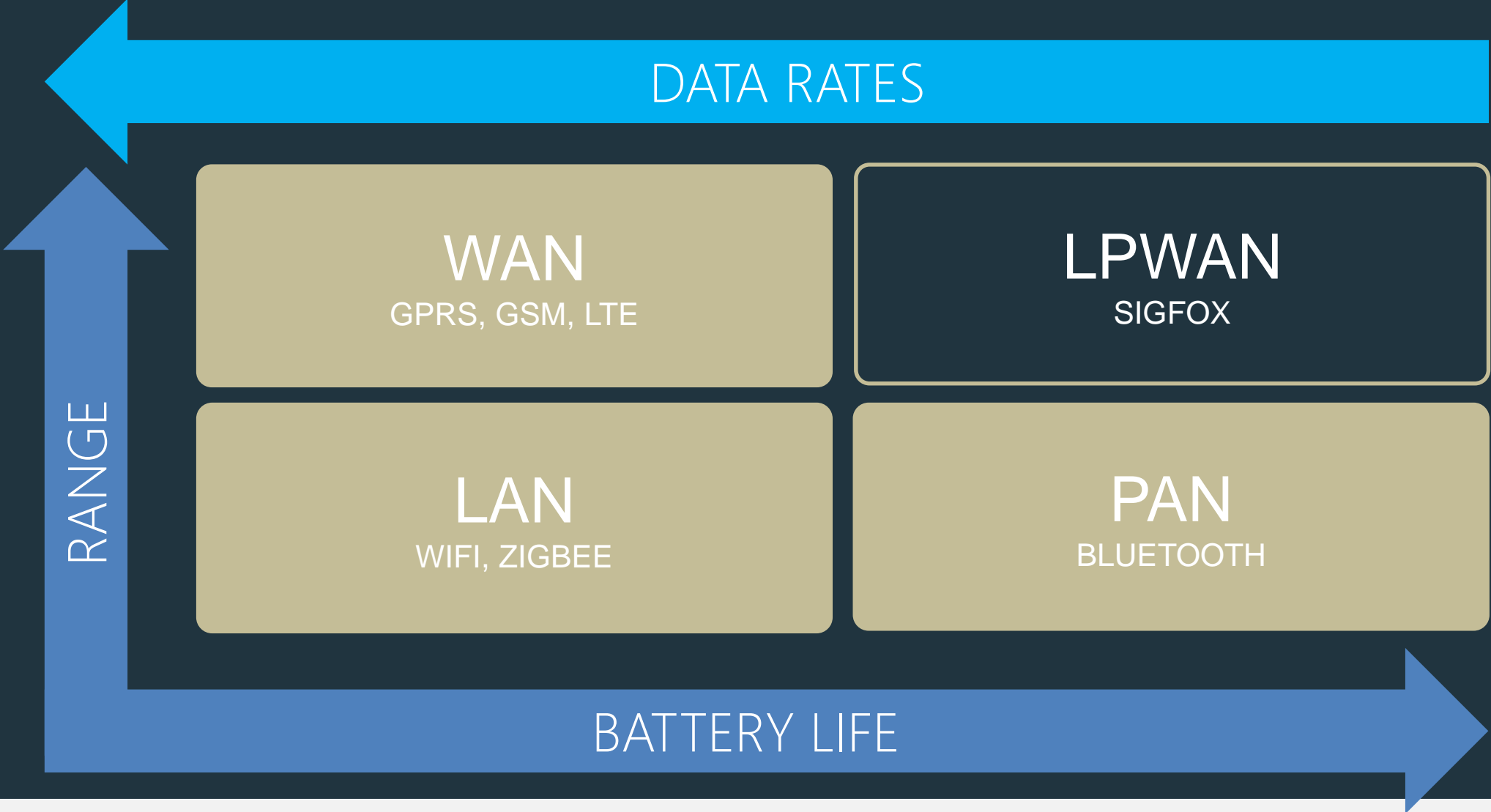
# CONNECTIVITY

2010-2020

+60  
BILLION  
DEVICES



# CONNECTIVITY LANDSCAPE





# IOT OPPORTUNITY

# 3

TRILLION  
EUROS IN  
GLOBAL  
TURNOVER  
2020

IOT

15

BILLION  
EUROS IN  
NATIONAL  
TURNOVER  
2020

# CHALLENGES



# ENERGY CONSUMPTION

# SECURITY

# INTEROPERABILITY

# STANDARDS

# COMMUNICATION COST



# ROAMING

# NETWORK INSTALLATION AND MAINTANENCE

# RANGE

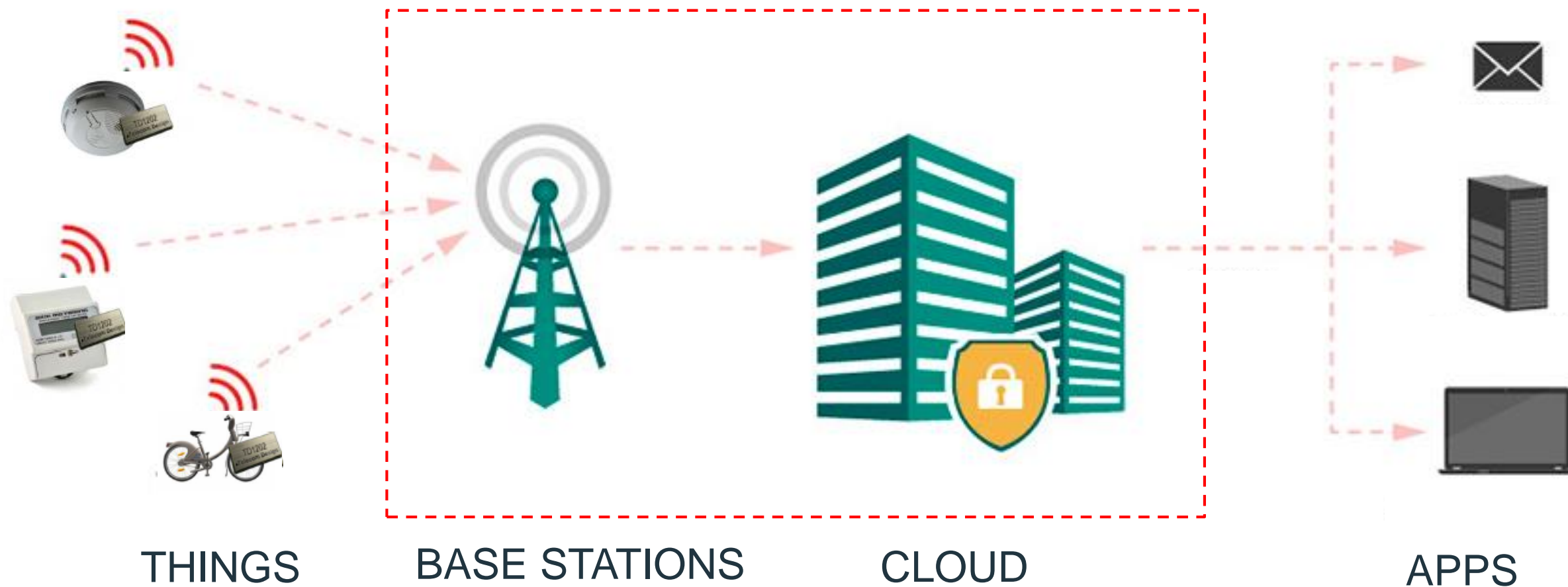
# HARDWARE COST

# HOW DOES SIGFOX ADDRESS THESE ISSUES?

A independent operated network that provides energy-efficient two-way transmission of small quantities of data over long distances



# NETWORK TOPOLOGY



THINGS

BASE STATIONS

CLOUD

APPS

# TECHNOLOGY

868 MHz  
Frequency (Europe)  
ISM Band

100 Hz  
Bandwidth (UNB)

140  
Max number of  
messages per day

100 bps  
Bitrate

12 Bytes  
Max payload size

25 mW  
Max power of devices



# TECHNOLOGY

	Nº Messages	Bytes
UPLINK →	140	12
DOWNLINK ←	4	8

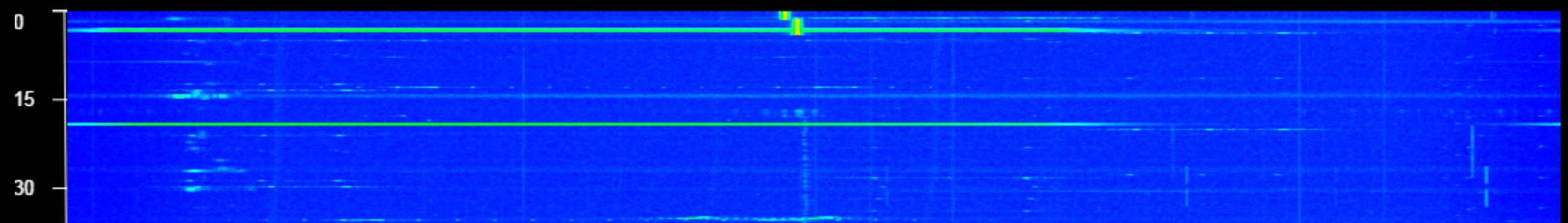
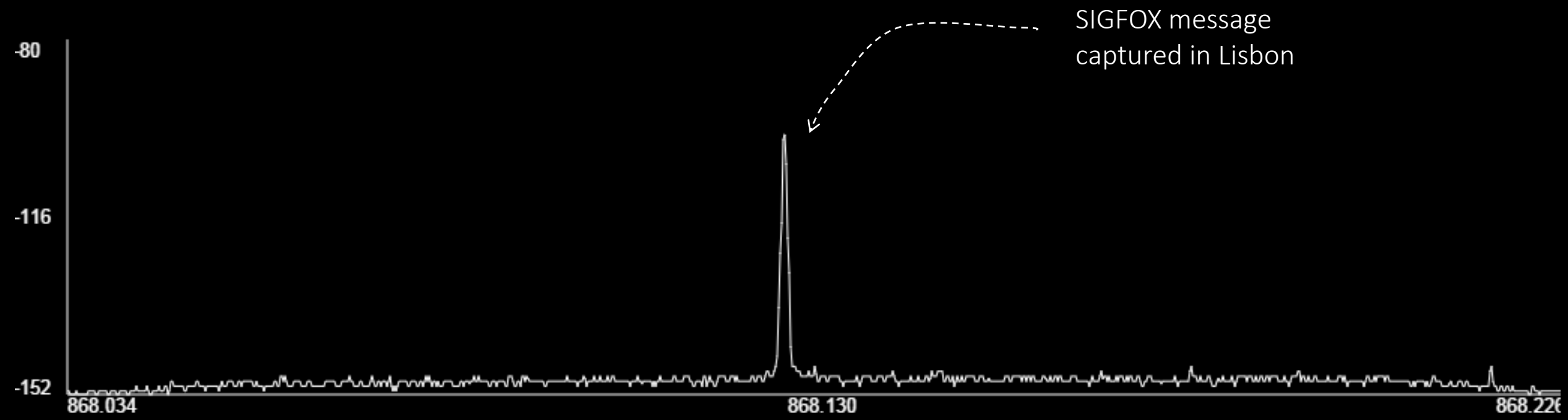
# NETWORK COMPONENTS



Outdoor



Indoor



# GET YOUR DATA



## WEB PORTAL

For human access, development phases and admin

## PULL







HTTP API (REST-based): for automated/scripted admin access

## PUSH

HTTP Callback: automatic data push for server-to-server connections

# GET YOUR DATA

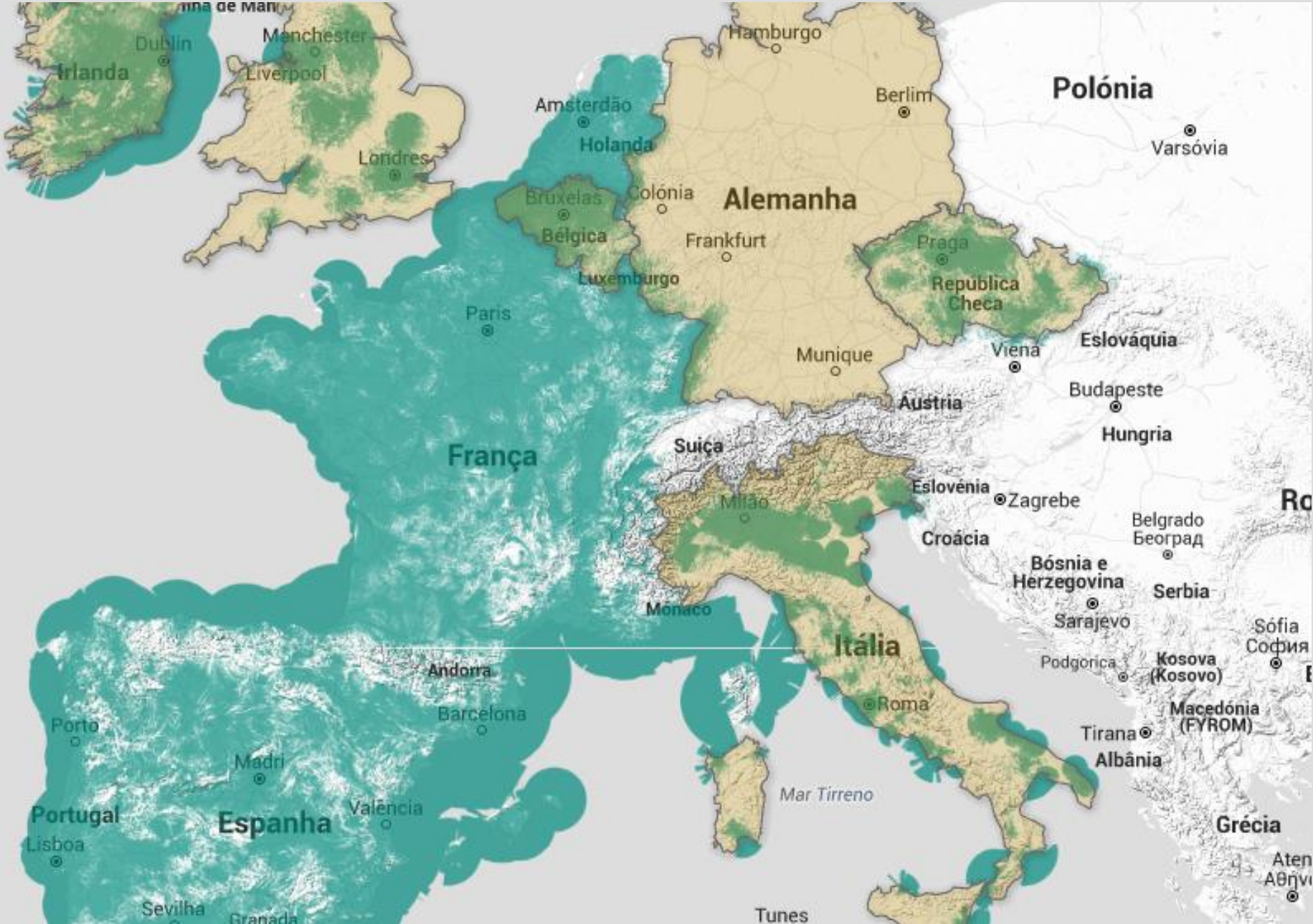
## Device 882A - Messages

Time	Delay (s)	Header	Data / Decoding	Location	TAP	RSSI (dBm)	SNR (dB)	Freq (MHz)	Rep	Callbacks
					1CE9	-119.50	 24.05	868.1137	3	
					1CE8	-93.50	 24.97	868.1135	3	
2015-05-12 15:11:09	< 1	0000	00000000000000000000170c62		0BF4	-119.50	 23.83	868.1203	2	
					1CCC	-131.50	 21.48	868.1201	3	
					1CCF	-121.50	 24.68	868.1227	3	

Repetition

Time	Delay (s)	Sequence Number	RSSI (dBm)	Signal (dB)	Freq (MHz)	Rep
			-118.50	 23.77	868.1229	1
2015-05-12 15:11:09	< 1	89	-119.50	 24.05	868.1137	2
			-119.50	 19.19	868.1201	3

# COVERAGE EUROPE



# COVERAGE

## EXPANDING GLOBALLY

Australia  
Thinxtra



Belgium  
Engie M2M



Czech republic  
Simple Cell



Denmark  
IoT DenmarkK



France  
Sigfox



French Antilles  
IDEO Caraïbes



French Polynesia  
VITI



Germany  
Sigfox



Ireland  
VT networks



Italy  
NetTrotter



Luxemburg  
RMS



New Zealand  
Thinxtra NZ



Oman  
Omantel



Portugal  
Narrownet



Reunion Island /  
Mauritius /  
Mayotte  
IO Connect



Spain  
Cellnex



The Netherlands  
AEREA



UK  
Arqiva



United States  
Sigfox



# COVERAGE

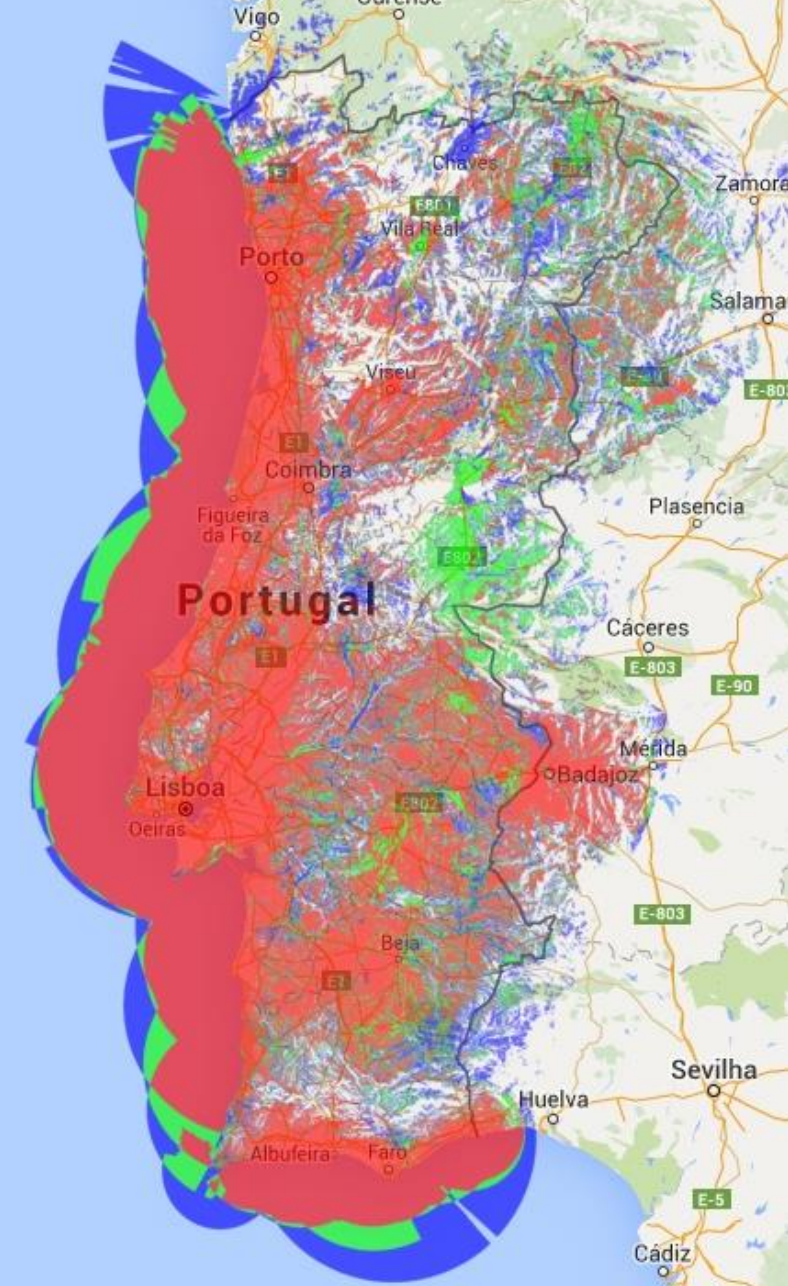
NARROWNET IS THE SIGFOX NETWORK OPERATOR IN PORTUGAL

92%

Population

75%

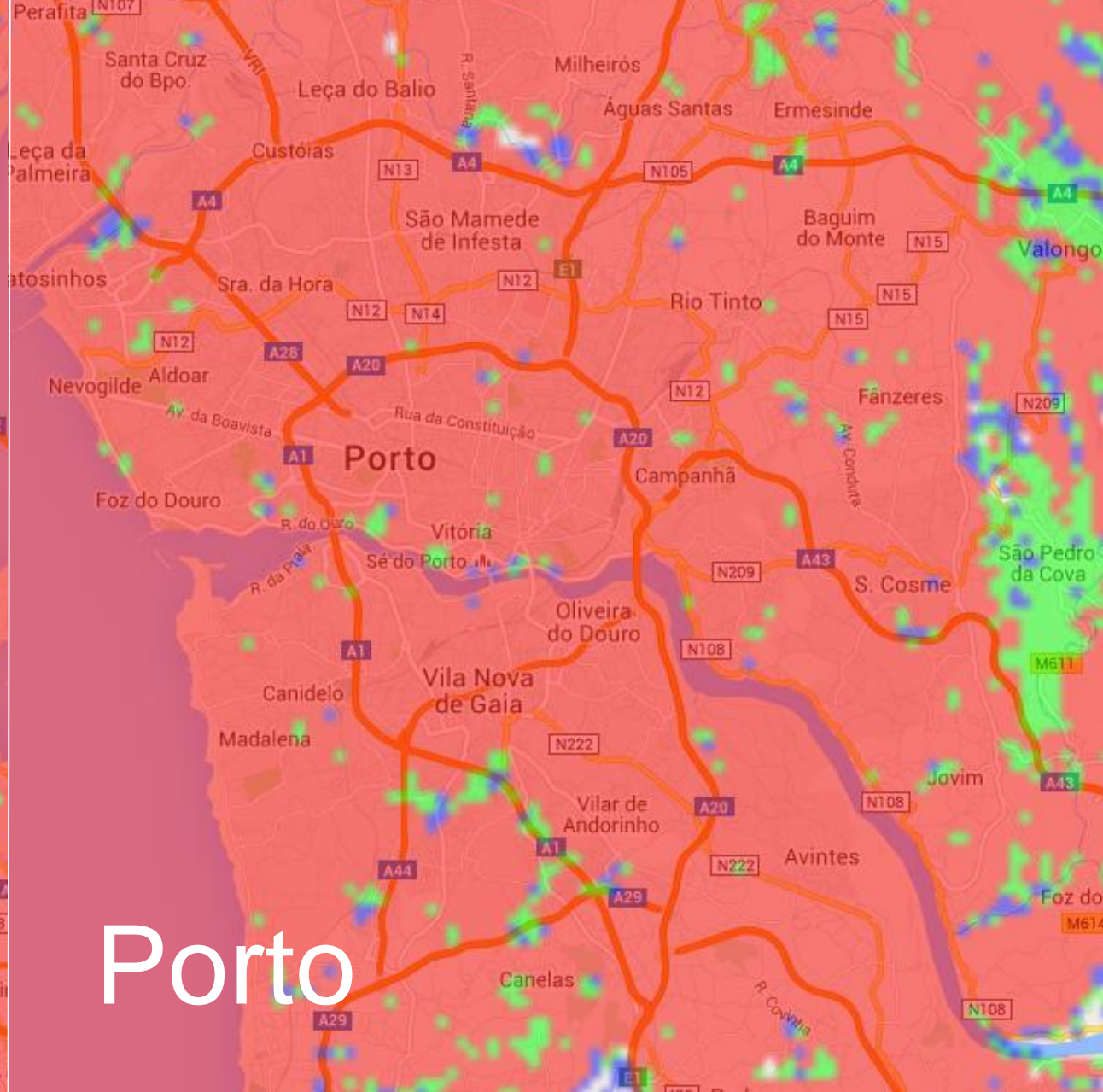
Area







Lisbon



Porto

# IN SHORT

## SIGFOX COMBINES

OUT-OF-THE-BOX CONNECTIVITY  
LONG RANGE

LOW ENERGY  
CONSUMPTION



LOW COST COMS

LOW COST SENSORS  
LOW COST MAINTENANCE

# USE CASES



## RESIDENTIAL ALARMS



## SMOKE DETECTOR



## CONNECTED BEE HIVES



## SOIL MONITORING



## MONITORING FIRE HYDRANTS



## AUTOMATED METER READING

THE LIMIT IS YOUR IMAGINATION.

ONE SIZE DOES NOT FIT ALL.





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